

Growing Up in Ethnic Enclaves: Language Proficiency and Educational Attainment of Immigrant Children

Alexander M. Danzer (KU Eichstätt-Ingolstadt)
Carsten Feuerbaum (KU Eichstätt-Ingolstadt)
Marc Piopiunik (ifo Institute at the University of Munich)
Ludger Woessmann (ifo and LMU Munich)

Discussion Paper No. 104

June 26, 2018

Growing up in Ethnic Enclaves: Language Proficiency and Educational Attainment of Immigrant Children^{*}

Alexander M. Danzer, Carsten Feuerbaum, Marc Piopiunik, and Ludger Woessmann[†]

Abstract

Does a high regional concentration of immigrants of the same ethnicity affect immigrant children's acquisition of host-country language skills and educational attainment? We exploit the exogenous placement of guest workers from five ethnicities across German regions during the 1960s and 1970s in a model with region and ethnicity fixed effects. Our results indicate that exposure to a higher own-ethnic concentration impairs immigrant children's host-country language proficiency and increases school dropout. A key mediating factor for this effect is parents' lower speaking proficiency in the host-country language, whereas inter-ethnic contacts with natives and economic conditions do not play a role.

Keywords: immigrant children, ethnic concentration, language, education, guest workers

JEL classification: J15, I20, R23, J61

June 4, 2018

* We gratefully acknowledge helpful comments and suggestions from George Borjas, Jesús Fernández-Huertas Moraga, Seth Gershenson, Jeffrey Grogger, John Haisken-DeNew, Martin Halla, Giovanni Mastrobuoni, Elie Murard, Francesco Ortega, Andreas Steinmayr, Steven Stillman, Uwe Sunde, Laura Viluma, and Joachim Winter, as well as seminar audiences at EALE in St. Gallen, ESPE in Glasgow, the German Economic Association in Vienna, the 14th IZA Annual Migration Meeting in Bonn, the RES Symposium of Junior Researchers in Bristol, the Applied Microeconomics Workshop in Bolzano, the Görres Society in Augsburg, the ZEW Workshop on Assimilation and Integration of Immigrants in Mannheim, the 4th MGSE Colloquium, the EBE Research Strategy Seminar, the ifo CEMIR Seminar, the ifo Junior Economist Workshop on Migration Research, the 22nd BGPE Research Workshop in Munich, and the IZA Summer School in Buch. We thank Stefan Weil from the Statistical Office in Bad Ems for support with respect to the on-site use of the 1987 German Census. Feuerbaum acknowledges funding through the International Doctoral Program Evidence-Based Economics of the Elite Network of Bavaria. Piopiunik acknowledges funding through the Leibniz Association (SAW-2012-ifo-3). Woessmann acknowledges support by Deutsche Forschungsgemeinschaft through CRC TRR 190.

[†] Danzer: KU Eichstätt-Ingolstadt, IZA, CReAM, and CESifo, alexander.danzer@ku.de; Feuerbaum: KU Eichstätt-Ingolstadt, carsten.feuerbaum@ku.de; Piopiunik: ifo Institute at the University of Munich and CESifo, piopiunik@ifo.de; Woessmann: University of Munich, ifo Institute, IZA, and CESifo, woessmann@ifo.de.

1. Introduction

With the recent arrival of large numbers of refugees in Europe, many societies wonder about the best policies to integrate immigrants. One central issue is the regional allocation of immigrants. To prevent ethnic ghettoization, many European countries adopted dispersal policies that assign refugees across regions (Dustmann et al., 2017). Existing evidence tends to suggest, though, that enclaves may in fact facilitate the labor-market integration of immigrants (Schüller, 2016), presumably through positive network effects within ethnic groups (Dustmann et al., 2016). However, for the successful integration of immigrants into host-country societies in the long run, the intergenerational effects of ethnic concentration on the immigrants' children seem even more important. To that extent, immigrant children's proficiency in the host-country language and their educational attainment play a particular role for long-term employment opportunities and for cultural and social integration (Dustmann and Glitz, 2011; Chiswick and Miller, 2015). On the one hand, children's language acquisition and educational integration may benefit from ethnic enclaves that provide useful information, reduced discrimination, and positive role models. On the other hand, immigrant children may also be hindered by limited exposure to native children, reduced options for language acquisition, lower socioeconomic opportunities of families, and negative role models. In this paper, we study the effect of regional ethnic concentration on the language proficiency and educational attainment of immigrant children.

Our analysis exploits the placement policy of the German guest-worker program. Between 1955 and 1973, the German government actively recruited (mainly low-skilled) foreign workers to fill labor shortages. The guest workers were enlisted in various countries of origin and then quasi-exogenously placed across West German firms. The German Socio-Economic Panel (SOEP) allows us to extract a sample of roughly 1,000 children whose parents immigrated into Germany from five different countries of origin during the period of the guest-worker program. In contrast to administrative datasets, the SOEP household panel provides information on these children's host-country language proficiency, as well as their educational attainment. In addition, the SOEP contains rich information on parents' speaking and writing abilities, friendships with Germans, and indicators for parents' social and labor-market integration that allows us to analyze factors that may mediate the effect of ethnic concentration on child outcomes. We merge the SOEP data on individual immigrant children with administrative data on the regional concentration of different ethnicities.

The initial regional assignment of guest workers provides us with plausibly exogenous variation in ethnic concentration across regions, circumventing bias from endogenous sorting of immigrants into enclaves of co-ethnics. We show that demographics of guest-worker parents and their children are balanced across regions with low and high ethnic concentration. To account for any type of region-specific or ethnicity-specific differences, our models additionally include region and ethnicity fixed effects. Region fixed effects ensure that any region-specific peculiarities are accounted for to the extent that they are common across guest-worker ethnicities. Ethnicity (country-of-origin) fixed effects ensure that any ethnicity-specific differentials in integration are accounted for to the extent that they are common across regions. Thus, we identify the effect of ethnic concentration on immigrant children's host-country language proficiency and educational attainment by observing different (exogenously placed) immigrant groups who are exposed to differential concentrations of co-ethnics within the same region, thereby circumventing bias from endogenous location choices of immigrants and from unobserved factors such as differing baseline willingness or disposition to integrate of different ethnic groups.

Our results indicate that growing up in ethnic enclaves significantly reduces immigrant children's proficiency in the host-country language and their educational attainment. In particular, a one log-point increase in the size of the own ethnic group in the region – equivalent, e.g., to increasing an ethnicity's share in the regional population from 1.0 percent to 2.8 percent – leads to a reduction in the German speaking proficiency of the children of the guest-worker generation by 19 percent of a standard deviation and a reduction in the German writing proficiency by 17 percent of a standard deviation. In addition, a one log-point increase in exposure to own-ethnic concentration increases the likelihood that the immigrant child drops out of school without any degree by 5.6 percentage points (compared to an average of 7.1 percent). Although less robust, there is some indication that ethnic enclaves also reduce the probability of obtaining an intermediate or higher school degree. Concerning effect heterogeneities, we find that effects tend to be larger for those immigrant children who were born abroad, whereas there are no significant gender differences.

Importantly, the rich background information on children and parents contained in the SOEP allows us to analyze several mediating factors. Potential mechanisms underlying the negative effect of growing up in ethnic enclaves include parents' lower host-country language proficiency, reduced interactions with natives, and lower wages and employment opportunities of immigrant parents. We find that differences in parents' ability to speak the German language – which is strongly related to their children's German language proficiency

– can in fact account for much of the effect of growing up in ethnic enclaves. In particular, once parental German speaking abilities are controlled for, the estimated effect of ethnic concentration on children’s language proficiency is reduced to close to zero. For this analysis, it proves essential to address measurement error in the self-reported parental language measure by implementing an instrumental variable (IV) approach that uses parents’ responses on the same survey item from consecutive years (leads and lags) as instruments (Dustmann and van Soest, 2002). While measures of parental writing abilities, friendships with German children, visits from Germans at home, parental unemployment, and household income are also significantly related to immigrant children’s language proficiency, they do not account for the negative effect of ethnic concentration. Furthermore, none of the investigated mechanisms can explain the negative enclave effect on school dropout.

Our results are robust to a number of sensitivity analyses. In particular, we use alternative functional forms for the measure of ethnic concentration, instrument ethnic concentration at the time of observation by the ethnic concentration observed a decade earlier, use social-security as well as census data to construct the ethnic concentration measure, measure ethnic concentration at different levels of regional aggregation, and account for interview mode and intentions to return to the home country.

Our paper contributes to several strands of literature. Closest to our analysis is Åslund et al. (2011), who use a refugee placement policy in Sweden and find that the concentration of high-educated co-ethnics *positively* affects the achievement of immigrant students in school.¹ A crucial difference to their setting is that the guest-worker population in Germany is relatively low-educated, indicating that any effect of ethnic concentration may strongly depend on the skill level of co-ethnics in the enclave. In addition, the effect of enclaves on immigrant children’s language proficiency may differ from the effect on how their achievement is evaluated by their teachers.

A vast literature studies the effects of ethnic enclaves on the economic integration of adult immigrants (see Schüller, 2016, for an overview). Using dispersal policies in Sweden and Denmark, respectively, Edin, Fredriksson, and Åslund (2003) and Damm (2009) find positive network effects of ethnic concentration on immigrants’ labor-market outcomes. By contrast, studying the same setting as in our paper, Danzer and Yaman (2016) and Constant, Schüller, and Zimmermann (2013) find negative effects of ethnic concentration on adult immigrants’ proficiency in the host-country language and their cultural integration,

¹ Åslund et al. (2011) provide references to additional studies on ethnic concentration and immigrant children’s outcomes that put less emphasis on addressing potential bias from non-random location decisions of immigrants.

respectively. In a different German setting, Battisti, Peri, and Romiti (2016) find positive short-term but negative long-term effects of ethnic concentration on labor-market outcomes, with the negative effect being related to lower human capital investments and larger job mismatch.

Beyond immigrant integration, another large literature studies the effect of spatial segregation and concentration on the economic success of racial minorities, usually finding negative effects (e.g., Cutler and Glaeser, 1997; Fryer, 2011). More generally, a growing literature studies the effect of exposure to different quality neighborhoods during childhood on children's outcomes in the short and long run (e.g., Chetty, Hendren, and Katz, 2016; Chetty and Hendren, 2018; Gibbons, Silva, and Weinhardt, 2013, 2017).

We contribute to this literature by estimating well-identified effects of growing up in low-skilled ethnic enclaves on the language proficiency and educational attainment of immigrant children and by providing a rich analysis of mediating factors. Our findings indicate that parents' limited proficiency in speaking the host-country language is a key mediating factor of the negative impact of ethnic enclaves on immigrant children's language proficiency. By contrast, limited interaction with natives and parental economic conditions do not seem to be leading mechanisms. Overall, the opportunity to benefit from large social networks of co-ethnics may be particularly relevant for newly arriving immigrants, but less so for the long-term integration of the children of settled immigrants. More generally, most of the arguments in favor of ethnic enclaves tend to relate to the labor-market integration of adult immigrants but bear less relevance for integration beyond the labor market. Regarding the cultural and educational integration of the second generation of immigrants, our results suggest that the fear of ghettoization that underlies the dispersal policies of several European countries may not be totally misplaced.

In what follows, Section 2 provides institutional background on the German guest-worker program. Section 3 describes the SOEP household data and the administrative data used to compute ethnic concentrations. Section 4 introduces our empirical model and shows balancing of demographic characteristics across regions with low and high ethnic concentration. Section 5 presents our main results on the effect of ethnic concentration on immigrant children's outcomes. Section 6 investigates the relevance of several potential mediating factors. Section 7 provides a number of robustness analyses. Section 8 concludes.

2. Institutional Background on the German Guest-Worker Program

The German guest-worker program was one of the largest guest-worker programs worldwide. West Germany (hereafter, Germany) signed bilateral guest-worker treaties with Italy in 1955, Greece and Spain in 1960, Turkey in 1961, and Yugoslavia in 1968. During a period of rapid economic growth in the 1960s and early 1970s, increasing demand for low-skilled workers induced a massive inflow of labor migrants to fill the numerous open positions in the economy. Given that all treaties were designed to attract low-skilled and mainly young workers, the guest workers constitute a rather homogeneous immigrant population that is, on average, less educated than the German workers. Due to the severe economic recession triggered by the oil crisis, Germany stopped the recruitment of guest workers in 1973. By that time, 2.6 million foreign workers were employed in Germany, implying that 12 percent of the labor force were foreigners (Federal Employment Agency, 1974).

To take up employment, guest workers were required to hold a valid work permit (*Arbeitserlaubnisbescheinigung*). The formal process of obtaining this permit was initiated at the foreign branches of the German Federal Employment Agency in the guest-worker countries, which was similar for all source countries.² Potential workers were screened for basic literacy and underwent medical check-ups.³ Then, guest workers were matched with German employers. The employers could submit recruitment requests together with blank work contracts to their local labor offices, which forwarded them to the foreign branches after initial approval.⁴

German firms received almost no information about their requested workers before arrival and in practice generally could not select workers based on job skills or country of origin (Feuser, 1961; Fassbender, 1966; and Voelker, 1976). Successful applicants got a work contract from a specific German company and a one-year work permit that was only valid for employment at the specific firm (Feuser, 1961). Recruited workers were then transferred to

² The foreign branches of the German employment agency were called *Deutsche Kommission* in Greece, Italy, and Spain, *Deutsche Verbindungsstelle* in Turkey, and *Deutsche Delegation* in Yugoslavia. Italians could later enter Germany more freely within the European Economic Community (EEC) framework, but were placed by an internal recruitment branch within Germany (*Zentralstelle für Arbeitsvermittlung*). The German embassy in Yugoslavia opened a second track for guest-worker applications in 1970 to account for the high number of applicants. For more details, see Dohse (1981) and Federal Employment Agency (1962).

³ At this occasion, applicants also received information on the working and living conditions in Germany. Guest workers were predominantly low-skilled due to the nature of labor demand in the construction, mining, metal, and ferrous industries at that time and because the governments of the sending countries preferred emigration from underdeveloped and disaster-ridden areas (Pennix and Van Renselaar, 1976).

⁴ The local labor office checked whether German workers were available for the open positions, whether housing was available for foreign workers, and whether the request fulfilled all conditions of the bilateral treaty.

Germany in groups.⁵ After having stayed with their initial employer for at least two years and in the same occupation (and, in practice, in the same region for most guest workers) for at least five years, guest workers could receive an upgrade of their work permit (*Erweiterte Arbeiterlaubnisbescheinigung*) that included free job choice (Dahnen and Kozlowicz, 1963).⁶

Given that the initial location in Germany depended on current labor demand, the initial location was exogenous from the perspective of an individual guest worker. Most importantly, the guest-worker recruitment process generated exogenous variation in ethnic concentrations that allows us to estimate the causal effect of ethnic concentration on immigrant children's outcomes.

In 1973, the guest-worker recruitment was officially stopped. However, immigration of family members within the family reunification framework ensured high levels of inflows from guest-worker countries also afterwards. Those family members immigrated on the basis of the *Aliens Act* of 1965 and were granted a residence permit when joining a guest-worker family member.

3. Data

Our analysis uses individual-level information on guest workers and their children from the German Socio-Economic Panel (Section 3.1). We construct our main measure of ethnic concentration from a large employee sample of the Research Institute of the Federal Employment Agency (Section 3.2).

3.1 Survey Data on Guest Workers and their Children

We use information on guest workers and their children from the German Socio-Economic Panel (SOEP), a large annual household survey that is representative of the resident population in Germany. The first SOEP wave in 1984 strongly oversampled guest workers (by a factor of four). As a consequence, 1,393 of the 5,921 SOEP households originated from the five guest-worker countries, which comprised the largest foreigner populations in Germany at the time (Sample B). For each ethnicity, an independent random sample was drawn in order to allow for stand-alone analyses (Haisken-DeNew and Frick, 2005). The

⁵ Travel costs were covered by recruiting firms by paying a small flat fee for each recruited worker.

⁶ As an alternative recruitment process, employers were allowed to request guest workers by name if there was a personal relationship to that person, for example, through recommendations by relatives or friends who were already employed at that firm. Recruitment by name became more important as guest workers recommended their spouses. However, for various reasons, a large fraction of individuals who were requested by name were eventually not hired (Federal Employment Agency, 1972).

SOEP contains detailed information on individual characteristics, including educational attainment and, for foreigners, self-reported German speaking and writing proficiency.⁷ The 1985 survey is the first wave that provides sufficient geographic information on the region of residence at the county level. Hence, we identify guest workers and their region of residence based on information in the 1985 wave. Using information from mothers' birth biography and pointers to their partners in 1985, we link parents to their children.⁸ While the SOEP does not contain a direct indicator of guest workers, we identify guest workers by their country of origin, year of immigration, and age at migration.

Our analysis sample consists of 1,065 guest-worker children with Greek, Italian, Spanish, Turkish, or Yugoslav background. To be included in the sample, children must have at least one parent who was aged 18 or older at immigration and who arrived in Germany during the period when the guest-worker program with her/his home country was in place. We restrict the sample to children aged 13 or younger at migration since the focus of our study is to investigate the impact of the region where children grow up.⁹ We keep only children with at least one observation for self-reported German language proficiency or one observation for educational attainment.¹⁰

We measure children's German language proficiency by two distinct outcomes: speaking proficiency and writing proficiency. Both language outcomes are self-reported and based on the following question: "In your opinion, how well do you speak and write German?" Answers are provided on a five-point scale: very well, well, fairly, poorly, and not at all. Children report their German language proficiency for the first time at the age of 17 or 18, i.e., when they are personally interviewed in the SOEP for the first time. An advantage of the panel data is that we observe multiple observations of self-reported language proficiency for each child (five observations per child on average), resulting in a large sample of language proficiency observations. An additional advantage of the panel data is that we can address measurement error in *parents'* language proficiency by instrumenting the self-reported language proficiency in a given year with their self-assessments in previous or succeeding years (see Section 6.1). In our sample of language proficiency, each observation is at the

⁷ All questionnaires, in German and partly in English, are available at https://www.diw.de/en/diw_02.c.222729.en/questionnaires.html.

⁸ We use only children for whom both mother and father could be identified.

⁹ We present heterogeneity results below for guest-worker children born in Germany vs. children born abroad.

¹⁰ The main reason for missing values on language proficiency and educational attainment is that households stopped participating in the SOEP survey before the children turned 17 years old and would be personally interviewed for the first time. The share of children with missing values on the outcomes does not differ between regions with low and regions with high co-ethnic concentration (see bottom of Table 1).

child-year level. This sample is based on the SOEP waves 1984-1987, 1989, 1991, 1993, and every two years from 1997 to 2005, including about 4,900 child-year observations.¹¹ We standardize each outcome of children's language proficiency to have mean 0 and standard deviation 1.

Children's educational attainment is also measured by two variables. The binary indicator "any school degree" equals 1 if the child obtained any type of school degree and 0 if the child dropped out of school without any degree. The binary indicator "at least intermediate school degree" equals 1 if the child obtained an intermediate school degree (*Realschulabschluss*) or a higher secondary school degree and 0 otherwise.¹² Children's educational attainment is based on the most recent available information in the SOEP.¹³

Table 1 reports descriptive statistics of children's outcomes and demographic characteristics of children and their parents, separately for regions with low and high ethnic concentration (split at the ethnicity-specific median of the share of ethnic concentration in 1985). Immigrant children living in regions with a high co-ethnic concentration report lower German speaking proficiency (statistical significance at 12 percent) and lower writing proficiency (significant at the 10 percent level) than immigrant children living in low co-ethnic concentration regions. Consistent with this finding, immigrant children in regions with high co-ethnic concentration are significantly less likely to obtain a school degree and slightly (and statistically insignificantly) less likely to obtain at least an intermediate school degree.

In terms of ethnicities, 37 percent of immigrant children in our sample are Turkish, 19 percent each are Italian and Yugoslav, 15 percent are Greek, and 10 percent are Spanish. We identify the ethnicity of the immigrant children primarily based on their first citizenship (94.2 percent of the children in our sample). In the case of a German citizenship or missing citizenship information, ethnicity is based on the children's country of birth or their parents' nationality (see Appendix Table A1 for definitions of all individual-level variables).¹⁴ A slight

¹¹ Our panel data set for children's language proficiency is unbalanced for two reasons. First, some children were younger than age 17 in 1985 and therefore did not participate in the personal interviews during the first years of our panel data. Second, some children (usually the entire household) left the SOEP survey before 2005.

¹² In Germany, there are three types of secondary school degrees: basic (*Hauptschulabschluss*), intermediate (*Realschulabschluss*), and advanced (*Abitur*). A small share of children in our sample (2.9 percent) reported to have obtained another type of school-leaving certificate. While we assume that this other type of school-leaving certificate is equivalent to an intermediate school degree, the results do not depend on this assumption.

¹³ If the most recent available information indicates dropout or no school degree (yet), we checked for school-leaving degrees reported in previous waves. For only nine children, we adjusted the educational attainment variables based on previously reported school-leaving degrees.

¹⁴ In the very few instances in which children have a German citizenship or information on citizenship is missing *and* the nationality of mother and father differs, we use mother's nationality or mother's country of birth.

majority of immigrant children in the sample (57.1 percent) were born in Germany. The average year of birth is 1971, and the average age at migration is 2.8 years.

The SOEP also contains a rich set of additional individual characteristics, including the immigration history, educational attainment, and labor-market outcomes of adults.¹⁵ This wealth of information allows us to investigate several potential mediating factors that may drive the effects of ethnic concentration. As potential mediating factors, we investigate parents' speaking and writing proficiency in German, parents' employment status, household income, visits from Germans at home, and whether the child's first friend is German. Parents' mediating factors are based on the average of mothers' and fathers' information.

3.2 Ethnic Concentration

We compute measures of the concentration of co-ethnics in the region separately for the five guest-worker nationalities (Greek, Italian, Spanish, Turkish, and Yugoslav) at the regional level of the so-called *Anpassungsschichten*. Typically, these regions comprise several counties and constitute a regional labor market. In West Germany (incl. West Berlin), there were 103 *Anpassungsschichten* in 1985 with an average population of about half a million people. Allowing for sorting within large regions, this level of regional aggregation produces conservative estimates and circumvents potential bias from the typical sorting of immigrants into close-by cities or across city districts (Danzer and Yaman, 2016).

For the measurement of ethnic concentration, we use the Sample of Integrated Labor Market Biographies (*Stichprobe der Integrierten Arbeitsmarktbiografien*, SIAB) of the Research Institute of the Federal Employment Agency (*Institut für Arbeitsmarkt- und Berufsforschung*, IAB). The SIAB is a 2 percent random sample of all individuals in Germany who are employed subject to social security, job seeking, or benefit recipients as contained in the Integrated Employment Biographies of the German social security system (Dorner, König, and Seth, 2011). We use data from 1985, the year when guest workers' region of residence is observed for the first time in the SOEP data.

Ethnic concentration, our key explanatory variable, is measured by the logarithm of the size of the ethnic community in the region of residence in 1985 (see Appendix Table A2 for definitions of regional variables). In our regression analyses, region fixed effects control for

¹⁵ As is typical for surveys, our data on guest workers and their children contain missing values for some variables. Since our set of control variables is large, dropping all children with any missing value would substantially reduce the sample size. We therefore impute missing values by using the mean of each control variable. For binary indicators, imputed means are rounded to the closest integer. To ensure that results are not driven by imputed values, all our estimations include imputation dummies for each variable.

the size of the overall population in a region. While it is common to measure ethnic concentration as the log size of the own ethnicity (e.g., Edin, Fredriksson, and Åslund, 2003; Damm, 2009; Åslund et al., 2011), below we also report the robustness of our results to using the share of the own ethnicity in the total regional population as an alternative measure (e.g., Chiswick, 2009; Danzer and Yaman 2013, 2016). We match our measures of ethnic concentration to the individual-level SOEP data at the level of regions (*Anpassungsschichten*) and ethnicities.

The extensive demand-driven recruitment of guest workers generated substantial variation in ethnic concentrations across regions. Figure 1 shows the distribution of ethnic concentrations separately for each of the five ethnicities across the 103 West German regions (*Anpassungsschichten*) in 1985 (see Appendix Table A3 for descriptive statistics). There are clear differences in the settlement structures between the guest-worker ethnicities. For example, while Spanish guest workers tend to be concentrated in central Germany, Italians and Yugoslavs are more concentrated in the southern regions. We exploit the differential concentrations of ethnicities across regions in our analyses by using only differences in ethnic concentrations within the same region.

For robustness analyses, we also use the 1987 German Census to compute alternative measures of ethnic concentration. Being based on a 2 percent employee random sample, the SIAB measure of ethnic concentration may contain classical measurement error, biasing our estimates toward zero. In addition, if the regional share of co-ethnics in the employee sample does not reflect the ethnic concentration in the overall population – for example, because of differential labor-market participation rates – there may be non-classical measurement error. In robustness analyses, we therefore also use an alternative measure of ethnic concentration based on data from the 1987 Census. An advantage of this alternative measure is that the 1987 Census includes the entire population in Germany. The depth of the Census data also allows us to perform robustness analyses that define ethnic enclaves at the level of the 328 West German counties. A major disadvantage of the 1987 Census is that it does not allow to compute ethnic concentrations for Spanish guest workers, which reduces the sample size and excludes one out of the five guest-worker ethnicities.¹⁶ In addition, the ethnicity measure in the Census is based on citizenship information (as country of birth is not observed in the Census), and the 1987 Census measures ethnic concentrations two years later than the 1985 SIAB data. Appendix Figures A1 and A2 depict the distribution of the Census-based

¹⁶ Individuals with Spanish citizenship are included in the category “other citizenship.” In the SOEP data, Spanish guest-worker children make up about 10 percent of the analysis sample.

measures of ethnic concentration separately for the four ethnicities at the level of *Anpassungsschichten* and counties, respectively.

4. Empirical Model

In this section, we discuss the basic setup of our empirical model (Section 4.1) and show the balancing of demographic characteristics of guest workers and their children across regions with low and high concentrations of co-ethnics (Section 4.2).

4.1 Model Setup with Region and Ethnicity Fixed Effects

We aim to estimate the effect of ethnic enclaves on the language proficiency and educational attainment of immigrant children. Exploiting the quasi-exogenous placement of guest workers, our basic model setup expresses immigrant children's outcomes as a function of the concentration of their ethnicity in their region. Conditioning on fixed effects for ethnicities and regions, the model is identified from the concentration of an ethnicity in a particular region compared to the concentration of other guest-worker ethnicities in the same region.

When estimating the effect of ethnic enclaves on immigrant children's host-country language proficiency, we make use of the panel structure of the SOEP where immigrant children report their German language proficiency in multiple consecutive years. This allows estimating the following random effects model:

$$lang_{i,t} = \beta_0 + \beta_1 EC_i + \mathbf{C}'_i \beta_2 + \mathbf{P}'_i \beta_3 + \delta_r + \sigma_c + \tau_t + \mu_i + \epsilon_{i,t} \quad (1)$$

where $lang_{i,t}$ is the German speaking and writing proficiency, respectively, of child i in year t . The key explanatory variable is the concentration of child i 's ethnicity in her region, EC_i .¹⁷ \mathbf{C}_i is a vector of child characteristics, including gender, year of birth, and age at migration. \mathbf{P}_i is a vector of parent characteristics, including year of birth, year of arrival in Germany, education in country of origin, years of schooling, a migration indicator (which equals 0 for a few spouses who have no migration background),¹⁸ and the number of children for mothers. All models include fixed effects for regions, δ_r , fixed effects for ethnicities (countries of

¹⁷ As described in Section 3.2, ethnic concentration, EC_i , is measured as the (log) size of child i 's ethnic community in her region of residence in 1985, the first year in which the SOEP provides sufficient geographical information on guest workers.

¹⁸ Among the parents in our sample, 2.9 percent of mothers and 0.8 percent of fathers are of German nationality without migration background.

origin), σ_c , and fixed effects for the year when the child reported her language proficiency, τ_t . The individual-specific effects, μ_i , are assumed to be i.i.d. random variables, and $\epsilon_{i,t}$ is an idiosyncratic error term. Throughout, we cluster standard errors at the region-by-ethnicity level, the level at which our measure of ethnic concentration varies.

To estimate the effect of ethnic concentration on immigrant children’s educational attainment, we estimate the following OLS model using a cross-section of children:

$$educ_i = \theta_0 + \theta_1 EC_i + \mathbf{C}'_i \theta_2 + \mathbf{P}'_i \theta_3 + \delta_r + \sigma_c + \epsilon_i \quad (2)$$

where $educ_i$ is the educational attainment of child i , measured either by a binary indicator for having obtained any school degree or by a binary indicator for having obtained at least an intermediate school degree. As in equation (1), we include controls for child and parent characteristics as well as region and ethnicity fixed effects.

By including ethnicity fixed effects, we account for any differences between ethnicities, such as linguistic distance to the German language, cultural distance, school quality in the country of origin, and general willingness or disposition to integrate into the host country. By including region fixed effects, we exploit only variation in ethnic concentrations within the same region, but do not use systematic differences in ethnic concentrations across regions. Thus, we control for any differences across regions, such as unemployment rates, wage levels, overall share of migrants, school quality, and attitudes of the native population. Our model therefore identifies the effect of ethnic concentration on immigrant children’s outcomes from the presence of several immigrant groups with differing community sizes within the same region.

4.2 Balancing Test by Degree of Ethnic Concentration

As argued above, the placement policy of the German guest-worker program led to quasi-exogenous variation in the regional placement of guest workers. We can test this assumption by comparing observable characteristics of the immigrant children and their parents between regions with low and high ethnic concentration of the respective ethnicity. To do so, we split the sample at the ethnicity-specific median of the share of ethnic concentration in the child’s region of residence in 1985. As indicated by Table 1, none of the demographic characteristics of immigrant children differs significantly (individually or jointly) across regions with low and high co-ethnic concentration. The same is true for the demographic characteristics of

mothers and fathers. These balancing tests support our assumption that there was no systematic self-selection of guest workers into regions of differing ethnic concentration.

Beyond demographic backgrounds, the only exceptions where we find a significant difference between regions with low and high ethnic concentration are fathers' unemployment rates and household income. Interestingly, guest workers are *better* off in terms of employment and income in regions with *high* shares of co-ethnic concentration. If anything, this difference should work against finding any negative effect of ethnic concentration on children's outcomes. The unemployment difference observed for guest-worker fathers in the SOEP sample is qualitatively in line with the overall unemployment rates in 1985 from the Federal Employment Agency (see bottom of Table 1). Thus, the unemployment difference likely reflects the fact that guest workers were particularly demanded in regions with booming industries, which were still characterized by lower unemployment levels in 1985. Of course, the region fixed effects in our regression models account for any general difference across regions, exploiting only within-regional variation across different ethnicities. Furthermore, as we show below, differences in unemployment and household income do not explain the effect of ethnic concentration on children's outcomes.

The balancing of guest workers' demographic characteristics across regions with low and high ethnic concentration is particularly reassuring as we observe the location of guest workers in 1985 for the first time. As we do not observe the initial location to which guest workers had been assigned, we have to assume that any movement of guest workers across regions between their arrival in the 1960s/1970s and 1985 is orthogonal to our relationship of interest. Thus, the estimated coefficient on ethnic concentration would be biased downward (upward) if parents with adverse (advantageous) characteristics related to their child's outcomes moved to regions with high ethnic concentrations. The balancing results support our identifying assumption that guest workers in Germany did *not* systematically self-select into regions between their arrival and 1985.

This is in line with existing work investigating the German guest-worker program. Previous studies also did not find any evidence of significant differences in demographic characteristics between guest workers living in regions with high concentrations of co-ethnics and those living in regions with low concentrations (Constant, Schüller, and Zimmermann, 2013; Danzer and Yaman, 2013, 2016). In contrast to the settings studied in some other papers (such as refugees in Sweden in Åslund et al., 2011), the evidence against endogenous sorting of immigrants into ethnic enclaves in our setting is perfectly consistent with two specific features of the German guest-worker program.

First, as discussed above, guest workers were restricted in their residential choice as their work permit required them to stay in the initially assigned region for several years (Dahnen and Kozlowski, 1963). Thus, the formal rules of the guest-worker program made it hardly possible for guest workers to move across regions during the initial years after their arrival.

Second, guest workers in Germany were well integrated into the labor market immediately upon arrival as they had been recruited specifically for the purpose to fill open positions in the German economy. As a result, the unemployment rate of foreigners in Germany was less than 1.5 percent in every year between 1968 and 1973 and was even lower than that of natives (Federal Employment Agency, 1974). Since guest workers – who migrated to Germany with the aim to work – had been employed immediately upon arrival, the incentive to move to other regions was very low. Accordingly, the current settlement structures of immigrants in Germany have been shown to still reflect the demand for labor in the 1960s and 1970s (Schönwalder and Söhn, 2009). Quite generally, ethnic segregation has been reasonably stable across workplaces and residential locations over the entire period from 1975 to 2008 (Glitz, 2014).

In sum, the demographic characteristics of guest workers and their children are very similar across regions with low and high ethnic concentration. This finding supports our identification strategy of exploiting the quasi-exogenous placement of guest workers across West German regions to estimate the effect of ethnic enclaves on immigrant children's outcomes.

5. The Effect of Ethnic Concentration on Immigrant Children's Language Proficiency and Educational Attainment

This section presents our main results (Section 5.1) and subgroup analyses (Section 5.2). In the subsequent sections, we provide investigations of mediating factors and robustness analyses.

5.1 Main Results

Table 2 shows our main results on the effect of ethnic concentration on the host-country language proficiency of immigrant children. The results indicate that an increase in co-ethnic concentration significantly reduces immigrant children's speaking and writing proficiency in German. An increase in the size of the own ethnicity by one log-point is related to a decline in speaking skills by 19 percent and in writing skills by 17 percent of a standard deviation. The

magnitudes of the estimated coefficients barely change when we include controls for children's and parents' characteristics.

To facilitate interpretation of magnitudes, ethnic concentration would increase by one log-point, for example, if a Turkish child moved from the city of Bonn (with a share of Turks of about 1 percent) to the city of Munich (with a share of about 2.8 percent).¹⁹ This change in the region of residence would, *ceteris paribus*, reduce the child's German speaking proficiency by 19 percent and her writing proficiency by 17 percent of a standard deviation, respectively. This is a modest effect, given that the difference between "poor" and "fair" German language proficiency is 1.39 standard deviations for speaking and 1.12 standard deviations for writing.

In line with the negative impact on host-country language proficiency, we also find a negative effect of ethnic concentration on immigrant children's educational attainment (Table 3). Living in an ethnic enclave substantially increases the likelihood of the child to drop out of school without any degree (columns 1 and 2). A one log-point increase in co-ethnic concentration increases the probability of dropping out of school by 5.6 percentage points. Given that the overall drop-out rate among immigrant children in our sample is only 7.1 percent, this is a huge effect. While results also point toward a negative impact on the probability of obtaining at least an intermediate school degree, the coefficient is much less precisely estimated and becomes zero when controlling for child and parent characteristics (columns 3 and 4).²⁰

Both findings – the negative effect on host-country language proficiency and the negative effect on obtaining any school degree – suggest that immigrant children who grew up in regions with high shares of (low-educated) co-ethnics suffer long-term disadvantages in human capital acquisition.

5.2 Subgroup Analysis

Next, we investigate effect heterogeneity by country of birth, gender, and ethnicity. We start by investigating whether the negative effects of ethnic concentration on children's outcomes differ between children born abroad and children born in Germany. About 42 percent of the immigrant children in our sample were born abroad, entering Germany through

¹⁹ An increase in the size of the ethnic community by one log-point corresponds to an increase by 172 percent. The difference in average ethnic concentration between low ethnic concentration and high ethnic concentration regions is 1.19 log-points.

²⁰ Similarly, there is no evidence for a significant effect of ethnic concentration on obtaining an advanced school degree (*Abitur*) (not shown).

a family reunification scheme. The first two columns of Table 4 suggest that the negative enclave effects on German speaking and writing proficiency are roughly 30 percent smaller for children who were born in Germany rather than abroad. As children born in Germany start learning the German language already in kindergarten and school, co-ethnic concentration may be less important for them compared to children born abroad who typically start learning the German language at an older age. Still, the ethnic-concentration impact is also significant for guest-worker children who were born in Germany. Furthermore, the smaller negative impact on the host-country language proficiency of children born in Germany does not translate into a smaller disadvantage in terms of dropping out of school (column 3).

The right panel of Table 4 investigates effect heterogeneity by child gender. Results indicate that the impact of ethnic concentration on children's language proficiency and educational attainment does not differ significantly between boys and girls, although the negative effect on school dropout may be slightly smaller (in absolute terms) for girls.

Subgroup analyses by ethnicity indicate little heterogeneity (Appendix Table A4). Results suggest that the effect of ethnic concentration on German speaking and writing proficiency and on school dropout does not differ significantly for Greek, Italian, Spanish, Turkish, or Yugoslav guest-worker children. There is some indication, however, that ethnic concentration may have a more negative effect on the probability of obtaining at least an intermediate school degree for Italian and Turkish children, and a more positive one for Greek and Spanish children.

6. Mediating Factors

The effect of ethnic enclaves on immigrant children's outcomes may be mediated through numerous different channels, including parents' language skills, inter-ethnic contacts with natives, and economic conditions. Existing studies that rely on administrative data are usually restricted to looking at the enclave effect as a black box. By contrast, the rich SOEP survey data allow us to investigate several potential mediating factors at the child and parent level.

6.1 Parental Proficiency in the Host-Country Language

A first candidate for a mediating factor is parents' host-country language skills, as children's human capital accumulation may critically depend on the language proficiency of their parents. In fact, Danzer and Yaman (2016) find a strong negative effect of ethnic enclaves on the language skills of first-generation guest workers in Germany. In the SOEP, adult guest workers report their German language proficiency in speaking and writing similar

to their children. Using the same random effects specification (without child controls) and the same definitions for language proficiency and ethnic concentration as in our main model, we find an effect of ethnic enclaves on the speaking proficiency of parents of -0.351 (standard error 0.081), but no significant effect on parents' writing proficiency (-0.072, standard error 0.091).

Table 5 adds different potential mediating factors as control variables to our main model for children's German speaking proficiency.²¹ As indicated in column 2, parents' German speaking proficiency is significantly positively related to their children's German speaking proficiency. Controlling for parents' German speaking proficiency reduces the effect of ethnic concentration and renders it statistically insignificant, although the negative point estimate remains quite sizeable. However, self-assessed language proficiency is likely measured with error. To circumvent downward bias in the estimated effect of parents' language proficiency, we follow the approach of Dustmann and van Soest (2002) and exploit the panel dimension of the SOEP to instrument parents' speaking proficiency reported in a given year with their speaking proficiency reported in preceding (lag) and subsequent (lead) years.²²

After accounting for random measurement error by instrumenting parents' speaking proficiency with their reported proficiency in the preceding and subsequent years, parents' German speaking proficiency can fully account for the effect of ethnic concentration on children's speaking proficiency. The IV estimate on parents' speaking proficiency (column 3) is three times as large as the OLS estimate, indicating that the latter suffers from substantial attenuation bias. Intriguingly, once the independent-over-time measurement error is accounted for, the point estimate of the effect of ethnic concentration on guest-worker children's German speaking proficiency is reduced to close to zero. This suggests that poor parental host-country language skills in ethnic enclaves are a main driver of the enclave effect on children's host-country language proficiency.

Columns 4 and 5 present equivalent analyses for parents' writing proficiency in German. While parents' German writing skills are also significantly related to their children's German speaking proficiency, controlling for them does not reduce the estimated effect of ethnic concentration by much.

²¹ Missing data on the self-reported language proficiency of parents reduce the sample size by 16 percent, but this does not qualitatively affect the estimate of our main effect (see column 1).

²² If one of the two instruments is missing, the missing value is imputed with the other instrument. We add an imputation dummy taking on the value of one for observations with imputed values, zero otherwise. The same applies to parents' writing proficiency. Note that the IV approach solves the issue of idiosyncratic (i.e., year-specific) measurement error but does not address the issue that immigrants may systematically over- or underrate their host-country language proficiency (Dustmann and van Soest, 2002).

Table 6 shows the same analyses for children’s writing rather than speaking proficiency. We find similar associations of parents’ German language proficiency with their children’s writing proficiency as we found for children’s speaking proficiency. Intriguingly, it is again only parents’ *speaking* proficiency (column 3), rather than their writing proficiency (column 5), that reduces the estimated enclave effect on children’s *writing* proficiency to close to zero. Thus, it appears that reduced speaking proficiency in the host-country language (and therefore likely reduced speaking of the host-country language at home), rather than limited writing proficiency in the host-country language, is a leading mechanism by which ethnic enclaves inhibit the language proficiency of immigrant children.

6.2 Inter-Ethnic Contacts with Natives and Economic Conditions

Limited contacts to German natives may constitute a further mediating factor of the negative effect of co-ethnic concentration on children’s host-country language proficiency. Prior research shows that guest workers in Germany who were placed in ethnic enclaves tend to interact less with natives (Danzer and Yaman, 2013), and reduced contact with natives may in turn affect the human capital acquisition of their children. As columns 6 and 7 of Tables 5 and 6 show, having personal contacts with natives – either measured by whether the child’s first friend is German or whether parents regularly receive visits from Germans – is indeed significantly positively associated with the child’s German speaking and writing proficiency.²³ Yet, controlling for the reduced contacts with natives does not significantly change the negative estimate of ethnic enclaves on children’s host-country language skills.

Furthermore, differences in economic conditions such as parental unemployment or household income might explain the negative effect of ethnic enclaves on immigrant children’s language proficiency. As column 8 of Tables 5 and 6 shows, parents’ unemployment status is significantly associated with their children’s host-country language proficiency in the expected way, but controlling for parental unemployment and household income does not affect the estimated effect of ethnic concentration on children’s language proficiency at all.

Similar analyses indicate that none of the mediating factors analyzed here can account for the effect of ethnic enclaves on children’s schooling outcomes. As indicated in Table 7, parents’ speaking ability is the only analyzed factor that is significantly associated with their children’s probability to obtain a school degree. Still, controlling for parents’ speaking ability

²³ The two respective SOEP questions read as follows: “What is the nationality of the first person befriended?” [German national, other national] (answered by the children) and “Have you received German visitors in your home in the last 12 months?” [yes, no] (answered by the parents).

does not reduce the estimated effect of ethnic concentration on whether children obtain a school degree.²⁴

In sum, the negative effect of ethnic enclaves on immigrant children's host-country language proficiency can be fully accounted for by parents' lower host-country speaking proficiency. Parents' writing proficiency explains the negative enclave effect only to a small extent. By contrast, limited contacts to natives and economic factors do not appear to be relevant mediating factors of the negative enclave effects. None of the investigated mediating factors – parents' language skills, inter-ethnic contact, and economic conditions – can account for the detrimental effect of ethnic enclaves on the schooling success of immigrant children.²⁵

7. Robustness Analyses

In this section, we show that our results are robust to measuring ethnic concentration by ethnic shares (Section 7.1), instrumenting ethnic concentration in 1985 by ethnic concentration in 1975 (Section 7.2), measuring ethnic concentration with Census data (Section 7.3), measuring ethnic concentration at the county level (Section 7.4), and accounting for interview mode and for intentions to return to the home country (Section 7.5).

7.1 Measuring Ethnic Concentration by Ethnic Shares

There is no strong *a priori* argument for any specific functional form of the ethnic concentration measure. At least two different specific measures of ethnic concentration have been used in the literature. In our analyses so far, we followed Edin, Fredriksson, and Åslund (2003), Damm (2009), and Åslund et al. (2011) in using the logarithm of the size of the own ethnicity. In contrast, Chiswick (2009) and Danzer and Yaman (2013, 2016) measure ethnic concentration as the share of the own ethnicity in the total regional population.

When using the share of the own ethnicity in the regional population as an alternative measure of ethnic concentration, results on guest-worker children's German speaking and writing proficiency and on school dropout are qualitatively similar to our main models (Table 8). Interestingly, the alternative concentration measure also produces significant results on the probability that guest-worker children obtain at least an intermediate school degree. Specifically, the point estimate suggests that a one percentage-point increase in the share of

²⁴ Similar analyses for obtaining at least an intermediate school degree as the child outcome do not indicate any significant enclave effects; only instrumented parental writing abilities and having a German as the first friend are significantly associated with this outcome (not shown).

²⁵ This result is robust to including all mediating factors in the regression model simultaneously (not shown).

own-ethnics in the regional population reduces the likelihood of obtaining at least an intermediate school degree by 5.1 percent.

7.2 Instrumenting Ethnic Concentration in 1985 by Ethnic Concentration in 1975

As discussed in Section 4.2, we do not observe guest workers and their region of residence before 1985. While the balancing tests indicated no evidence of self-selection of guest workers across regions with different ethnic concentrations, the extent of ethnic concentration may have changed between the end of the German guest-worker program in 1973 and the observed ethnic concentration in 1985. To account for potential endogeneity of our main explanatory variable, we can instrument a region's ethnic concentration in 1985 by the region's ethnic concentration in 1975, i.e., towards the end of the German guest-worker recruitment program (Danzer and Yaman, 2013). 1975 is the first year of the SIAB data. This IV model can rule out any bias from changes in ethnic concentrations in a given region during the decade before we first observe guest workers' region of residence, for example, due to improving or deteriorating economic conditions.

Ethnic concentration in 1975 is a very strong instrument for ethnic concentration in 1985. The F statistic on the excluded instrument in the first stage is 248.9 in the regressions for language outcomes and 321.3 in the regressions for schooling outcomes.²⁶ In line with Schönwalder and Söhn (2009), this suggests that there is strong persistence in the settlement structures of guest workers between the end of the guest-worker program and 1985.

Table 9 presents the results of the IV model that uses only that part of the variation in ethnic concentration in 1985 that can be traced back to variation in ethnic concentration that already existed in 1975. For both speaking and writing proficiency, the enclave effect is somewhat stronger when instrumenting 1985 with 1975 ethnic concentration compared to the baseline model. The effect on school dropout does not change and the coefficient for obtaining at least an intermediate school degree remains insignificant. Similarly, all results on mediating factors are very similar in the IV model compared to the baseline model (not shown).

In sum, our baseline estimates are not biased by any change in ethnic concentration that occurred between 1975 and 1985. If anything, restricting the analysis to variation in ethnic concentration that already existed in 1975 leads to slightly larger estimates of the detrimental effect of ethnic enclaves on immigrant children's outcomes.

²⁶ The first-stage coefficient on the size of the ethnic community in 1975 is 0.85 ($p = 0.000$) in the language sample and 0.84 ($p = 0.000$) in the schooling sample.

7.3 Measuring Ethnic Concentration with Census Data

Measuring the size of the immigrant population based on a 2 percent random sample of employees like the SIAB can lead to attenuation bias in estimating effects of immigration measures (Aydemir and Borjas, 2011). To address potential measurement error in our preferred measure of ethnic concentration, we use data from the 1987 German Census, which includes the entire population in Germany. As the 1987 Census data do not allow identifying Spanish citizens, the Census analysis is restricted to the other four ethnicities. For each ethnicity, the correlation coefficient between our preferred 1985 SIAB measure and the 1987 Census measures of the (log) size of the ethnic community exceeds 0.96.

As the odd-numbered columns of Appendix Table A5 indicate, replacing the 1985 SIAB measure of ethnic concentration with the 1987 Census measure yields very similar results to our main specifications. Furthermore, the even-numbered columns show IV models that instrument the 1987 Census measure of ethnic concentration with the concentration of guest workers in the mid-1970s using the SIAB 1975 data. These IV estimates, which simultaneously account for measurement error and changes in regional ethnic concentration after the end of the guest-worker program, are also quite similar to the baseline results. Again, the IV estimates are somewhat larger than the non-instrumented estimates. The results on mediating factors are also unaffected when using the 1987 Census data to compute measures of ethnic concentration, both in the non-instrumented and in the instrumented model (not shown). In sum, we do not find evidence that measurement error in our ethnic concentration measure has a substantial effect on our results.

7.4 Measuring Ethnic Concentration at the County Level

Our preferred regional level for measuring ethnic concentration are the *Anpassungsschichten*, as they comprise sufficiently large regions in order to circumvent bias from commuting within regional labor markets. While the much smaller regional entity of counties may more precisely measure immigrant children's exposure to co-ethnics, they also increase concerns of bias due to commuting and moving across county borders. Still, using the 1987 Census, which includes the entire population, we can test for robustness of our results to measuring ethnic concentration at the level of 328 counties rather than 103 *Anpassungsschichten*. However, the guest-worker children observed in the SOEP data live in only 114 different counties, reducing the variation used in the analysis.

When measuring ethnic concentration at the county level, the effects of ethnic concentration on children's speaking and writing proficiency are very similar to the estimates

when measuring ethnic concentration at the *Anpassungsschicht* level (Appendix Table A6). By contrast, the effect on obtaining any school degree becomes smaller and loses statistical significance. Besides the fact that Spanish guest-worker children are missing in the analysis, statistical power in the county-level analysis may be impaired by the fact that enclave effects are identified from fewer guest-worker children observed within the same region in the SOEP data. This likely affects in particular the analysis of school dropout, which on average is already rather low (7.1 percent). In fact, incidents of school dropout by guest-worker children are observed in only 42 of the 114 counties with guest-worker children in the SOEP. This suggests that models with county fixed effects exploit only very limited variation in school dropout.

7.5 Accounting for Interview Mode and Intentions to Return Home

Finally, we show that our results are not driven by two potential alternative explanations for the estimated ethnic enclave effects. First, immigrants' self-reports of their language proficiency may be affected by the specific interview mode used in the SOEP, such as oral face-to-face interview or written interview by mail. Therefore, the first two columns of Appendix Table A7 control for the interview mode used when guest-worker children report their levels of German language proficiency. Adding this control does not affect the estimated enclave effects on children's proficiency in speaking or writing German.

Second, acquiring host-country language skills and education is an investment decision that may depend on whether immigrants intend to stay in the host country or return to their home country (Dustmann and Glitz, 2011). To account for this possibility, columns 3-6 of Appendix Table A7 include a binary indicator that equals 1 if guest-worker parents see their future in Germany (0 otherwise).²⁷ Adding this control variable does not affect our baseline estimates. Parents' intention to stay in Germany is positively associated with the children's outcomes, albeit statistically significantly only in the case of obtaining a school degree.

8. Conclusion

We exploit the quasi-exogenous placement of guest workers across Germany during the 1960s and 1970s to estimate the effect of growing up in ethnic enclaves on the language proficiency and educational outcomes of immigrant children. We find that growing up in regions with higher own-ethnic concentration significantly reduces immigrant children's

²⁷ The respective SOEP question reads as follows: "How long do you want to remain in Germany?" [up to 12 months, a few years, stay in Germany].

proficiency in the host-country language and their educational attainment. For schooling outcomes, the effect is concentrated at the lower end of the educational distribution, although there is some indication that more academic school degrees may be affected as well. The enclave effects tend to be larger for immigrant children who were born abroad.

The rich information contained in the German Socio-Economic Panel, most importantly on parents' host-country language proficiency, allows investigating several factors that might mediate the effect of ethnic concentration on child outcomes. We find that parents' German speaking proficiency completely explains the negative effect of ethnic enclaves on their children's German language proficiency. Parents' writing abilities explain only little, and contacts to natives and parents' economic conditions cannot account for the negative effect of ethnic enclaves on immigrant children's outcomes at all.

These findings imply that even children of immigrants who are well integrated into the labor market may suffer from worse human capital outcomes – host-country language proficiency and educational attainment – when growing up in regions with many, mainly low-educated, immigrants of their own ethnicity. Since the enclave effect on children's language proficiency is completely explained by parents' lower host-country language skills, our findings suggest that host-country language training for adult immigrants might have important positive spillover effects on their children. Language training for adult immigrants would complement current policies in Germany that emphasize language training for immigrant children themselves, which includes compulsory German language tests before starting school.

More generally, our results indicate that the long-run cultural and social integration of immigrants, including the next generation, may be more successful when immigrants do not live in ethnic enclaves. Concerning current policy debates about how to disperse refugees across regions, our findings suggest that avoiding the emergence of ethnic enclaves might help refugee children to learn the host-country language and to avoid school dropout.

References

- Åslund, Olof, Per-Anders Edin, Peter Fredriksson, and Hans Grönqvist. 2011. "Peers, neighborhoods, and immigrant student achievement: Evidence from a placement policy." *American Economic Journal: Applied Economics* 3 (2): 67-95.
- Aydemir, Abdurrahman, and George J. Borjas. 2011. "Attenuation bias in measuring the wage impact of immigration." *Journal of Labor Economics* 29 (1): 69-112.
- Battisti, Michele, Giovanni Peri, and Agnese Romiti. 2016. "Dynamic effects of co-ethnic networks on immigrants' economic success." NBER Working Paper 22389. Cambridge, MA: National Bureau of Economic Research.
- Bundesamt für Kartographie und Geodäsie. 2011. "VG 2500 Verwaltungsgebiete (Ebenen) 1:2.500.000." Stand 01.01.2009. Frankfurt am Main.
- Chetty, Raj, and Nathaniel Hendren. 2018. "The impacts of neighborhoods on intergenerational mobility I: Childhood exposure effects." *Quarterly Journal of Economics*, forthcoming.
- Chetty, Raj, Nathaniel Hendren, and Lawrence F. Katz. 2016. "The effects of exposure to better neighborhoods on children: New evidence from the Moving to Opportunity experiment." *American Economic Review* 106 (4): 855-902.
- Chiswick, Barry R. 2009. "The economics of language." In *The Education of Language Minority Immigrants in the United States*, edited by Terrance Wiley, Jin Sook Lee, and Russell Rumberger, 72-91. Bristol: Multilingual Matters.
- Chiswick, Barry R., and Paul W. Miller. 2015. "International migration and the economics of language." In *Handbook of the Economics of International Migration*, edited by Barry R. Chiswick and Paul W. Miller, 211-269. Amsterdam: North-Holland.
- Constant, Amelie F., Simone Schüller, and Klaus F. Zimmermann. 2013. "Ethnic spatial dispersion and immigrant identity." IZA Discussion Paper 7868. Bonn: Institute for the Study of Labor.
- Cutler, David M., and Edward L. Glaeser. 1997. "Are ghettos good or bad?" *Quarterly Journal of Economics* 112 (3): 827-872.
- Dahnen, Josef, and Werner Kozłowicz. 1963. *Ausländische Arbeitnehmer in der Bundesrepublik. Sozialpolitik in Deutschland*. Stuttgart: W. Kohlhammer Verlag.
- Damm, Anna Piil. 2009. "Ethnic enclaves and immigrant labor market outcomes: Quasi-experimental evidence." *Journal of Labor Economics* 27 (2): 281-314.
- Danzer, Alexander M., and Firat Yaman. 2013. "Do ethnic enclaves impede immigrants' integration? Evidence from a quasi-experimental social-interaction approach." *Review of International Economics* 21: 311-325.
- Danzer, Alexander M., and Firat Yaman. 2016. "Ethnic concentration and language fluency of immigrants: Evidence from the guest-worker placement in Germany." *Journal of Economic Behavior & Organization* 131: 151-165.
- Dohse, Knuth. 1981. *Ausländische Arbeiter und bürgerlicher Staat: Genese und Funktion von staatlicher Ausländerpolitik und Ausländerrecht: vom Kaiserreich bis zur Bundesrepublik Deutschland*. Königstein: Hain.

- Dorner, Matthias, Marion König, and Stefan Seth. 2011. "Stichprobe der Integrierten Arbeitsmarktbiografien. Regionalfiler 1975-2008 (SIAB-R 7508)." FDZ-Datenreport 07/2011. Nürnberg.
- Dustmann, Christian, Francesco Fasani, Tommaso Frattini, Luigi Minale, and Uta Schönberg. 2017. "On the economics and politics of refugee migration." *Economic Policy* 32 (91): 497-550.
- Dustmann, Christian, and Albrecht Glitz. 2011. "Migration and education." In *Handbook of the Economics of Education, Vol. 4*, edited by Eric A. Hanushek, Stephen Machin, and Ludger Woessmann, 327-439. Amsterdam: North Holland.
- Dustmann, Christian, Albrecht Glitz, Uta Schönberg, and Herbert Brücker. 2016. "Referral-based job search networks." *Review of Economic Studies* 83 (2): 514-546.
- Dustmann, Christian, and Arthur van Soest. 2002. "Language and the earnings of immigrants." *Industrial and Labor Relations Review* 55 (3): 473-492.
- Edin, Per-Anders, Peter Fredriksson, and Olof Åslund. 2003. "Ethnic enclaves and the economic success of immigrants: Evidence from a natural experiment." *Quarterly Journal of Economics* 118 (1): 329-357.
- Fassbender, Siegfried. 1966. "Unternehmerische und betriebliche Probleme." In *Probleme der ausländischen Arbeitskräfte in der Bundesrepublik, Beihefte der Konjunkturpolitik* 13: 50-55.
- Federal Employment Agency (Bundesanstalt für Arbeitsvermittlung und Arbeitslosenversicherung). 1962. *Anwerbung und Vermittlung ausländischer Arbeitnehmer - Erfahrungsbericht 1961*. Nürnberg.
- Federal Employment Agency (Bundesanstalt für Arbeit). 1972. *Ausländische Arbeitnehmer: Beschäftigung, Anwerbung, Vermittlung - Erfahrungsbericht 1971*. Nürnberg.
- Federal Employment Agency (Bundesanstalt für Arbeit). 1974. *Ausländische Arbeitnehmer: Beschäftigung, Anwerbung, Vermittlung - Erfahrungsbericht 1972/73*. Nürnberg.
- Federal Employment Agency (Bundesagentur für Arbeit). 2017. "Zeitreihe für Kreise und kreisfreie Städte (Historische Daten von 1985 bis 2004)." Produkt-ID: 211C016034.
- Feuser, Günther. 1961. *Ausländische Mitarbeiter im Betrieb*. München: Verlag Moderne Industrie.
- Fryer, Roland G., Jr. 2011. "The importance of segregation, discrimination, peer dynamics, and identity in explaining trends in the racial achievement gap." In *Handbook of Social Economics*, edited by Jess Benhabib, Alberto Bisin, and Matthew O. Jackson, 1165-1191. Amsterdam: North-Holland.
- Gibbons, Stephen, Olmo Silva, and Felix Weinhardt. 2013. "Everybody needs good neighbours? Evidence from students' outcomes in England." *Economic Journal* 123 (571): 831-874.
- Gibbons, Stephen, Olmo Silva, and Felix Weinhardt. 2017. "Neighbourhood turnover and teenage attainment." *Journal of the European Economic Association* 15 (4): 746-783.
- Glitz, Albrecht. 2014. "Ethnic segregation in Germany." *Labour Economics* 29: 28-40.
- Haisken-DeNew, John P., and Joachim R. Frick. 2005. "Desktop Companion to the German Socio-Economic Panel Study (SOEP)." Version 8.0.

https://www.diw.de/documents/dokumentenarchiv/17/diw_01.c.38951.de/dtc.409713.pdf
(Accessed 14 May 2018).

- Max Planck Institute for Demographic Research, and Chair for Geodesy and Geoinformatics, University of Rostock. 2011. "MPIDR Population History GIS Collection (partly based on Bundesamt für Kartographie und Geodäsie (2011))." Rostock.
- Penninx, Rinus, and Herman Van Renselaar. 1976. "Evolution of Turkish migration before and during the current European recession." In *Migration and Development: A Study of the Effects of International Labor Migration on Bogazliyan District*, edited by Nermin Abadan-Unat, Rusan Keles, Rinus Penninx, Leo Van Velzen, and Leyla Yenisey. Ankara: Ajans-Turk Press.
- Schönwalder, Karen, and Janina Söhn. 2009. "Immigrant settlement structures in Germany: General patterns and urban levels of concentration of major groups." *Urban Studies* 46 (7): 1439-1460.
- Schüller, Simone. 2016. "Ethnic enclaves and immigrant economic integration." *IZA World of Labor* 2016: 287 doi: 10.15185/izawol.287.
- Voelker, Gottfried E. 1976. "More foreign workers - Germany's labour problem No. 1." In *Turkish Workers in Europe 1960-1975*, edited by Nermin Abadan-Unat. Leiden: E. J. Brill.